

## CLE Credits

12.0 CLE Hours, with 2.0 P.C. and approved for OSBA Family Relations Law Certification

## Presenter

### Woody Mosten



Forrest S. (Woody) Mosten is in mediation and collaborative law practice in Los Angeles and San Diego and is the author of **Building a Successful Collaborative Practice** (ABA, 2018); **Collaborative Divorce Handbook** (Jossey-Bass, 2010); **The Complete Guide to Mediation, 2nd Edition** (ABA, 2015); **Unbundling Legal Services** (ABA, 2000); and **Mediation**

**Career Guide** (Jossey-Bass, 2001). He specializes in working with families who are embroiled in high conflict dynamics and have complex legal and financial issues.

He is in constant demand as a master trainer for basic courses, advanced courses, individual supervision for practicing mediators, lawyers, conflict resolution professionals, and training other conflict resolution trainers. He is a popular presenter at conferences throughout the world.

## Co-Sponsor



[www.winwindivorce.org](http://www.winwindivorce.org)

## Location

Jefferson Country Club  
7271 Jefferson Meadows Dr.  
Blacklick, OH 43004



175 S. Third St., Suite 1100  
Columbus, OH 43215

2019 Central Ohio Academy of  
**COLLABORATIVE  
DIVORCE  
PROFESSIONALS**  
Symposium



# 2019 Central Ohio Academy of COLLABORATIVE DIVORCE PROFESSIONALS Symposium

## TACKLING THE TOUGH STUFF

**October 3-4, 2019** **12 CLE Hours**  
(9:00am-4:30pm each day)

With 2.0 Prof. Conduct and approved for OSBA Family Relations Law Certification



**Seminar Location: Jefferson Country Club**  
7271 Jefferson Meadows Dr., Blacklick, OH 43004

October 3, 2019 • 6.0 CLE Hours  
Focus on the **PARTIES**

**8:00-9:00: BREAKFAST/REGISTRATION**

**9:00-10:00: Choosing the Right Client**

- Parties You Should Not Consider Representing
- How to Spot a Potential Problem Client
- Recognizing Mental and Emotional States of Minds of the Parties
- The "Highway to Hell"

**10:00-11:00: Client-Centered Initial Consultation**

- Preparing the Parties for a Peacemaking Resolution
- Strategies for Successful Consultations

**11:00-11:15: BREAK**

**11:15-12:30: Choosing your Process**

- The Challenges with One Size Fits All Processes
- How to Determine What Process is Best for the Parties
- Mediation & Collaborative Practice
- Hybrid Peacemaking Processes
- The Art & Science of Flexibility: Adjusting Your Peacemaking Plan
- Identifying Different Approaches
- What Issues to Attack First?: Prioritizing the Issues
- Narrowing Your Focus: What May Work Best and When
- How the Approach May Affect the Outcome

**12:30-1:30: LUNCH (provided)**

**1:30-3:00: Challenging Conversations**

- The Most Challenging Conversations
- Avoiding (or Dealing with) Surprises

**3:00-3:15: BREAK**

**3:15-4:30: Impasse**

- Anticipating and Avoiding Impasse
- Mistakes we Make When We Reach (or Perceive) Impasse
- Resolving and Moving Past Impasse
- Avoiding Termination of Collaborative and Mediated Cases
- De-Positioning the Parties and the Professionals
- Best Practices and Worst Approaches

Continental breakfast and  
lunch provided (both days)

October 4, 2019 • 6.0 CLE Hours  
(with 2.0 hours Prof. Conduct)

Focus on the **TEAM**  
*and Professional Team Building*

**8:00-9:00: BREAKFAST/REGISTRATION**

**9:00-10:00: Assembling a High Functioning Team**

- The Characteristics of a High Functioning Team
- Why a High Functioning Professional Team is Important to the Parties
- Consider Establishing "Consistent Practice Teams"
- How a "Fluid" Team Can Qualify as High Functioning

**10:00-11:00: The Attorney/Client Relationship  
(Professional Conduct)**

- Attorney/Client Privilege, Confidentiality and Professional Conduct
- How an Attorney Can Be Both Client Advocate and a Team Member
- The Differences Between Traditional Attorney/Client Relationship and Collaborative Practice: Maintaining Ethical Relationships
- Professional Conduct and the Impact on Team Functionality

**11:00-11:15: BREAK**

**11:15-12:30: Fostering Teamwork and Trust Among the  
Professional Team Members (Professional Conduct)**

- Importance of Trust: Ethical Communication and Professional Conduct
- ACP Research on Difficult Cases
- Conflicts of Interest and Bias
- Overcoming Difficulties as a Team

**12:30-1:30: LUNCH (provided)**

**1:30-2:30: The How of Professional Team Meetings**

- The Importance of Preparation Before the Case Begins
- Defining the Team Approach
- Planning Strategies that Will Avoid or Mitigate Potential Impasse

**2:30-3:30: The What of Professional Team Meetings**

- Assembling a Full Interdisciplinary Team
- Assigning Roles: Who Does What?
- Strategies to Avoid Duplication of Effort
- Strategies to Avoid Miscommunication
- Ways Professional Teams Can Do Harm
- Ways Individual Team Members Can Do Harm
- Common Mistakes in the Peacemaking Process
- How to Mitigate and Quickly Recover from Mistakes

**3:30-3:45: BREAK**

**3:45-4:30: Next Steps**

- Building a Vibrant Collaborative Practice, Teams and Community

Pricing

**EARLY BIRD PRICE: \$425**  
**PRICE AFTER 8/26: \$495**

Registration Form

Central Ohio Academy of Collaborative Divorce Professionals Symposium  
October 3-4, 2019 • Event # 191003DR

Name: \_\_\_\_\_

Email\*: \_\_\_\_\_

Method of Payment:

Check (payable to CBA)  Credit Card  Cash

Total Amount Enclosed: \$ \_\_\_\_\_

Credit Card # (Visa, Mastercard, American Express, Discover)  
\_\_\_\_\_

Exp. Date: \_\_\_\_\_ CSC: \_\_\_\_\_

Name on Card: \_\_\_\_\_

Authorized Signature  
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\*Email address required to receive electronic materials.

Return this form to:  
175 S. 3rd St., Suite 1100, Columbus, OH 43215  
Or register online at [www.cbalaw.org](http://www.cbalaw.org)